JDoe Inflow Heating and Cooling 2022

Profit and Loss by Month

January - March, 2021

	JAN 2021		FEB 2021		MAR 2021		TOTAL	
	CURRENT	% OF INCOME	CURRENT	% OF INCOME	CURRENT	% OF INCOME	CURRENT	% OF INCOME
Income								
40000 Service Income	168,900.00	44.99 %	128,400.00	59.03 %	167,875.00	73.45 %	$465,175.00	56.63 %
40100 Sales of Product Income	206,482.00	55.01 %	89,115.00	40.97 %	60,697.00	26.55 %	$356,294.00	43.37 %
Total Income	**$375,382.00**	**100.00 %**	**$217,515.00**	**100.00 %**	**$228,572.00**	**100.00 %**	**$821,469.00**	**100.00 %**
Cost of Goods Sold								
50000 Job Materials & Supplies	148,394.25	39.53 %	59,126.09	27.18 %	46,161.01	20.20 %	$253,681.35	30.88 %
50100 Job Wages	31,200.00	8.31 %	31,200.00	14.34 %	31,200.00	13.65 %	$93,600.00	11.39 %
50200 Job Payroll Taxes	7,085.52	1.89 %	7,085.52	3.26 %	7,085.52	3.10 %	$21,256.56	2.59 %
50400 Contractors	30,000.00	7.99 %	30,000.00	13.79 %	30,000.00	13.12 %	$90,000.00	10.96 %
50600 Equipment Rental	400.00	0.11 %	6,675.69	3.07 %	6,675.69	2.92 %	$13,751.38	1.67 %
50700 Permits	2,000.00	0.53 %	2,000.00	0.92 %	2,000.00	0.88 %	$6,000.00	0.73 %
50900 Inventory Shrinkage					49.02	0.02 %	$49.02	0.01 %
Total Cost of Goods Sold	**$219,079.77**	**58.36 %**	**$136,087.30**	**62.56 %**	**$123,171.24**	**53.89 %**	**$478,338.31**	**58.23 %**
GROSS PROFIT	**$156,302.23**	**41.64 %**	**$81,427.70**	**37.44 %**	**$105,400.76**	**46.11 %**	**$343,130.69**	**41.77 %**
Expenses								
60000 Payroll expenses							$0.00	0.00%
60100 Salaries & Wages	4,100.00	1.09 %	4,100.00	1.88 %	4,100.00	1.79 %	$12,300.00	1.50 %
60200 Payroll Tax Expense	931.12	0.25 %	931.12	0.43 %	931.12	0.41 %	$2,793.36	0.34 %
60300 Payroll Service Fee	97.81	0.03 %	97.81	0.04 %	97.81	0.04 %	$293.43	0.04 %
Total 60000 Payroll expenses	**5,128.93**	**1.37 %**	**5,128.93**	**2.36 %**	**5,128.93**	**2.24 %**	**$15,386.79**	**1.87 %**
60800 Advertising & Promotional	5,125.00	1.37 %	5,125.00	2.36 %	5,125.00	2.24 %	$15,375.00	1.87 %
61000 Auto & Truck Expenses							$0.00	0.00%
61100 Auto Fuel	4,649.57	1.24 %	5,103.21	2.35 %	4,452.64	1.95 %	$14,205.42	1.73 %
61200 Auto License	1,524.66	0.41 %					$1,524.66	0.19 %
61300 Auto Service	2,679.25	0.71 %	3,276.25	1.51 %	3,376.55	1.48 %	$9,332.05	1.14 %
Total 61000 Auto & Truck Expenses	**8,853.48**	**2.36 %**	**8,379.46**	**3.85 %**	**7,829.19**	**3.43 %**	**$25,062.13**	**3.05 %**
61500 Bank Fees	12.00	0.00 %	12.00	0.01 %	12.00	0.01 %	$36.00	0.00 %
61700 Merchant Service Fees	927.25	0.25 %	995.77	0.46 %	1,025.23	0.45 %	$2,948.25	0.36 %
62000 Continuing Education					3,500.00	1.53 %	$3,500.00	0.43 %
62600 Dues & Subscriptions	70.00	0.02 %	70.00	0.03 %	70.00	0.03 %	$210.00	0.03 %
63100 Insurance - Auto	625.00	0.17 %	625.00	0.29 %	625.00	0.27 %	$1,875.00	0.23 %
63200 Insurance - Liability	2,150.00	0.57 %	2,150.00	0.99 %	2,150.00	0.94 %	$6,450.00	0.79 %
63300 Insurance - Bond			3,000.00	1.38 %			$3,000.00	0.37 %
63400 Insurance - Workers Comp	536.33	0.14 %	536.33	0.25 %	536.33	0.23 %	$1,608.99	0.20 %
63700 Interest Expense	639.31	0.17 %	807.89	0.37 %	750.73	0.33 %	$2,197.93	0.27 %
64100 Legal & Professional Fees	795.00	0.21 %	795.00	0.37 %	10,795.00	4.72 %	$12,385.00	1.51 %
64200 License & Fees			1,250.00	0.57 %			$1,250.00	0.15 %
64300 Meals & Entertainmnet					1,269.55	0.56 %	$1,269.55	0.15 %
64500 Office Expense	267.55	0.07 %	422.46	0.19 %	357.80	0.16 %	$1,047.81	0.13 %
64600 Rent Expense	6,000.00	1.60 %	6,000.00	2.76 %	6,000.00	2.62 %	$18,000.00	2.19 %
65200 Security	198.00	0.05 %	198.00	0.09 %	198.00	0.09 %	$594.00	0.07 %
67100 Small Tools & Supplies	1,726.73	0.46 %	2,726.76	1.25 %	3,425.17	1.50 %	$7,878.66	0.96 %
68000 Taxes Paid					4,725.00	2.07 %	$4,725.00	0.58 %
68100 Telephone & Communications	809.44	0.22 %	809.44	0.37 %	809.44	0.35 %	$2,428.32	0.30 %
68300 Travel					7,500.00	3.28 %	$7,500.00	0.91 %
68400 Uniforms	275.00	0.07 %	275.00	0.13 %	275.00	0.12 %	$825.00	0.10 %
68600 Utilities	889.84	0.24 %	945.99	0.43 %	950.82	0.42 %	$2,786.65	0.34 %
Total Expenses	**$35,028.86**	**9.33 %**	**$40,253.03**	**18.51 %**	**$63,058.19**	**27.59 %**	**$138,340.08**	**16.84 %**
NET OPERATING INCOME	**$121,273.37**	**32.31 %**	**$41,174.67**	**18.93 %**	**$42,342.57**	**18.52 %**	**$204,790.61**	**24.93 %**
Other Income								
70000 Interest Income	7.50	0.00 %	11.25	0.01 %	15.00	0.01 %	$33.75	0.00 %
Total Other Income	**$7.50**	**0.00 %**	**$11.25**	**0.01 %**	**$15.00**	**0.01 %**	**$33.75**	**0.00 %**
Other Expenses								
99999 Ask My Accountant	5,180.76	1.38 %					$5,180.76	0.63 %
Total Other Expenses	**$5,180.76**	**1.38 %**	**$0.00**	**0.00%**	**$0.00**	**0.00%**	**$5,180.76**	**0.63 %**
NET OTHER INCOME	**$ (5,173.26)**	**(1.38 %)**	**$11.25**	**0.01 %**	**$15.00**	**0.01 %**	**$ (5,147.01)**	**(0.63 %)**
NET INCOME	**$116,100.11**	**30.93 %**	**$41,185.92**	**18.93 %**	**$42,357.57**	**18.53 %**	**$199,643.60**	**24.30 %**