JDoe Inflow Heating and Cooling 2022

Profit and Loss % of Total Income

January - March, 2021

	TOTAL	
	JAN - MAR, 2021	% OF INCOME
Income		
40000 Service Income	465,175.00	56.63 %
40100 Sales of Product Income	356,294.00	43.37 %
Total Income	**$821,469.00**	**100.00 %**
Cost of Goods Sold		
50000 Job Materials & Supplies	253,681.35	30.88 %
50100 Job Wages	93,600.00	11.39 %
50200 Job Payroll Taxes	21,256.56	2.59 %
50400 Contractors	90,000.00	10.96 %
50600 Equipment Rental	13,751.38	1.67 %
50700 Permits	6,000.00	0.73 %
50900 Inventory Shrinkage	49.02	0.01 %
Total Cost of Goods Sold	**$478,338.31**	**58.23 %**
GROSS PROFIT	**$343,130.69**	**41.77 %**
Expenses		
60000 Payroll expenses		
60100 Salaries & Wages	12,300.00	1.50 %
60200 Payroll Tax Expense	2,793.36	0.34 %
60300 Payroll Service Fee	293.43	0.04 %
Total 60000 Payroll expenses	**15,386.79**	**1.87 %**
60800 Advertising & Promotional	15,375.00	1.87 %
61000 Auto & Truck Expenses		
61100 Auto Fuel	14,205.42	1.73 %
61200 Auto License	1,524.66	0.19 %
61300 Auto Service	9,332.05	1.14 %
Total 61000 Auto & Truck Expenses	**25,062.13**	**3.05 %**
61500 Bank Fees	36.00	0.00 %
61700 Merchant Service Fees	2,948.25	0.36 %
62000 Continuing Education	3,500.00	0.43 %
62600 Dues & Subscriptions	210.00	0.03 %
63100 Insurance - Auto	1,875.00	0.23 %
63200 Insurance - Liability	6,450.00	0.79 %
63300 Insurance - Bond	3,000.00	0.37 %
63400 Insurance - Workers Comp	1,608.99	0.20 %
63700 Interest Expense	2,197.93	0.27 %
64100 Legal & Professional Fees	12,385.00	1.51 %
64200 License & Fees	1,250.00	0.15 %
64300 Meals & Entertainmnet	1,269.55	0.15 %
64500 Office Expense	1,047.81	0.13 %
64600 Rent Expense	18,000.00	2.19 %

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65200 Security	594.00	0.07 %
67100 Small Tools & Supplies	7,878.66	0.96 %
68000 Taxes Paid	4,725.00	0.58 %
68100 Telephone & Communications	2,428.32	0.30 %
68300 Travel	7,500.00	0.91 %
68400 Uniforms	825.00	0.10 %
68600 Utilities	2,786.65	0.34 %
Total Expenses	**$138,340.08**	**16.84 %**
NET OPERATING INCOME	**$204,790.61**	**24.93 %**
Other Income		
70000 Interest Income	33.75	0.00 %
Total Other Income	**$33.75**	**0.00 %**
Other Expenses		
99999 Ask My Accountant	5,180.76	0.63 %
Total Other Expenses	**$5,180.76**	**0.63 %**
NET OTHER INCOME	**$ (5,147.01)**	**(0.63 %)**
NET INCOME	**$199,643.60**	**24.30 %**