

The background is a vibrant green gradient, transitioning from a lighter shade on the left to a darker shade on the right. Overlaid on this are several abstract, rounded shapes in various shades of green, creating a layered, modern aesthetic.

get connected[!]

by QuickBooks

Take a few moments to
CONNECT with your neighbour

The session

Key Apps for Optimizing Your Practice

- Your Firm
- Your Team
- Your Customers & Suppliers
- Your Business

The speaker



Tanis Young, CFP CPB
Maven Bookkeeping Inc
@mavenbkkg

CPD Credits

In order to receive CPD credits,

- Be sure to sign in or scan your badge for this session
- You must stay in the session for the duration of the training
- This session is eligible for **1 hour of CPD**
- CPD certificates are emailed directly to you within 4 weeks of the conference date to the same email address you used to register

Agenda

- Introduction
- Your Firm - Engagement / Proposals
- Your Team - Time Tracking / Payroll
- Your Customers & Suppliers - Collections / Expenses
- Your Business - Cashflow / Artificial Intelligence
- Closing remarks

Your Firm



Powerful Combination

IPBC members have access to an engagement template that is compatible with Practice Ignition.

Need to Know

- Engage new clients
- Automate invoicing & pmt collection
- Integrates with “Your Books” in QBOA
- IPBC members can import template from IPBC library to PI

Best Fit

- Accounting or Bookkeeping practice with 10+ clients & provide ongoing services to those clients

Price

- Free trial for 14 days
- Plans start @ \$99/month CDN for 25 clients
- Monthly or annual
- Payment processing starts at 2.9% + 30c

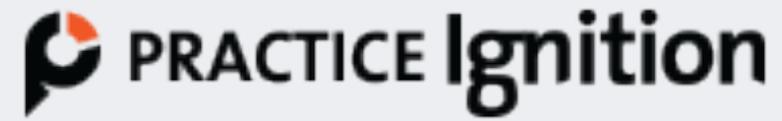
Onboarding

- Customer Success Manager for 90 days
- Tour of implementation process & set up of proposals

Tech Support

- Support articles & videos
- Recorded webinars
- Chat support
- Schedule live web meeting with PI team

PROADVISOR TIP: Does not integrate with a QBO file in “Your Practice”.



Product Demo

Proposal to paid in one place

Alfa Professional Services
100 Professional Center • Chicago, IL 60601

Summary

Monthly Recurring	2 x \$160.00
Professional Services	\$150.00
On Acceptance	\$420.00
Payroll	\$420.00

Payment Details*

- Bank account — 9023
Tom Maxwell
- Credit card — 794 1010
Tom Maxwell

Review, Sign and Accept

* All amounts shown are estimates and are subject to change. All amounts are in US dollars unless otherwise specified. All amounts are in US dollars unless otherwise specified.

Client Acceptance

To accept this agreed fee and the terms and conditions herein including the associated responsibilities, please click the "Accept Proposal" button below.

T. Maxwell

Accept Proposal

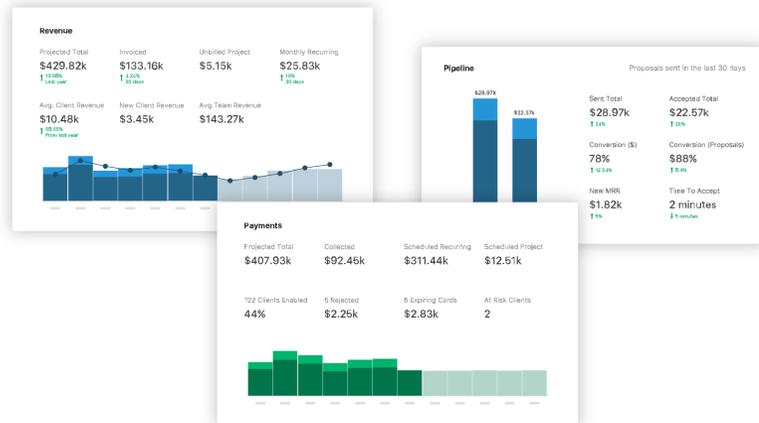
Collect billing details upfront

BANK ACCOUNT CREDIT CARD

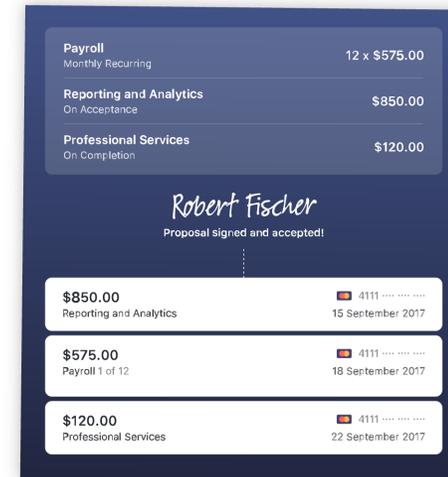
____-____ _____

Securely Save Credit Card

Forecast your revenue and track KPIs



Simply list your fees



Digitally sign engagement letter

Space Ranger
Stripe AU (Test) Starting on 1 July 2018

Sign & Accept
Please read your terms of service as it contains important information. [View PDF](#)

Confirmation of agreement for services between: **Stripe AU (Test)** and **Space Ranger**
This is to confirm our understanding of the terms and objectives of our engagement and the nature and limitations of the services we will provide.

Purpose, Scope and Output of the Engagement
Stripe AU (Test) will provide professional services at your request. The details of the services provided in this agreement are detailed below:

(Sample) Client Review Quarterly
Once a quarter meeting to discuss:

I accept the above terms and [payment terms](#)

Type your name here...

[< Prev](#) | Summary | Schedule | Payment | **Sign** | [Accept >](#)

Securely store payment details

Space Ranger
Stripe AU (Test) Starting on 1 July 2018

Payment Details [Invoiced](#)
Please enter or select your payment details. Charges will appear on your statement from PTCREBING AU.

Bank account — 8856
Crediting Pty Ltd

Visa — 2411 11/19
Crediting Pty Ltd

[Add New Payment Method](#)

[< Prev](#) | Summary | Schedule | **Payment** | Sign | [Next >](#)

One source of truth for all your engagements

PRACTICE Ignition Skyline Accounting + 13 Followers Export + New Proposal

Proposals 13 Search... Add Filter Saved Filters

Client	Status	Start	End	Value
Space Ranger #19987 Monthly Bookkeeping & Accounting	Draft	1st May 2018	30th April 2019	\$5,500.00
Luke Skywalker (Sample) #19959	Active	1st May 2019	30th April 2020	\$6,800.00
Luke Skywalker (Sample) #19954	Active	1st May 2019	30th April 2020	\$6,800.00
Luke Skywalker (Sample) #19953	Active	1st May 2019	31st May 2020	\$6,500.00
Space Ranger #19986 Monthly Bookkeeping & Accounting	Active	1st January 2020	31st December 2020	\$6,860.00
Bob's Baskets #19950	Awaiting	1st May 2019	31st May 2019	\$999.00
Bob's Baskets #19949	Active	1st May 2019	31st May 2019	\$3,100.00
Bob's Baskets #19947 Duplicate of	Active	1st May 2019	31st May 2019	\$3,350.00

Your Team



TSheets

- Time tracking for payroll

Wagepoint

- Cloud payroll solution



Need to Know

- Timesheet tracking in real time
- Integrates with QBO, QBDT, QBOA
- Mobile app w/ GPS

Best Fit

- Hourly employees who may be also be mobile
- Business needs include scheduling, facial recognition & overtime alerts
- Accurate time tracking by project

Price

- \$6.25/user/month + \$30 base fee/month CDN (discount / commission for referring client)
- 20% discount if paid annually

Onboarding

- Tech support provides one-on-one live training for you & your client

Tech Support

- Phone support
- Chat (late support hours)

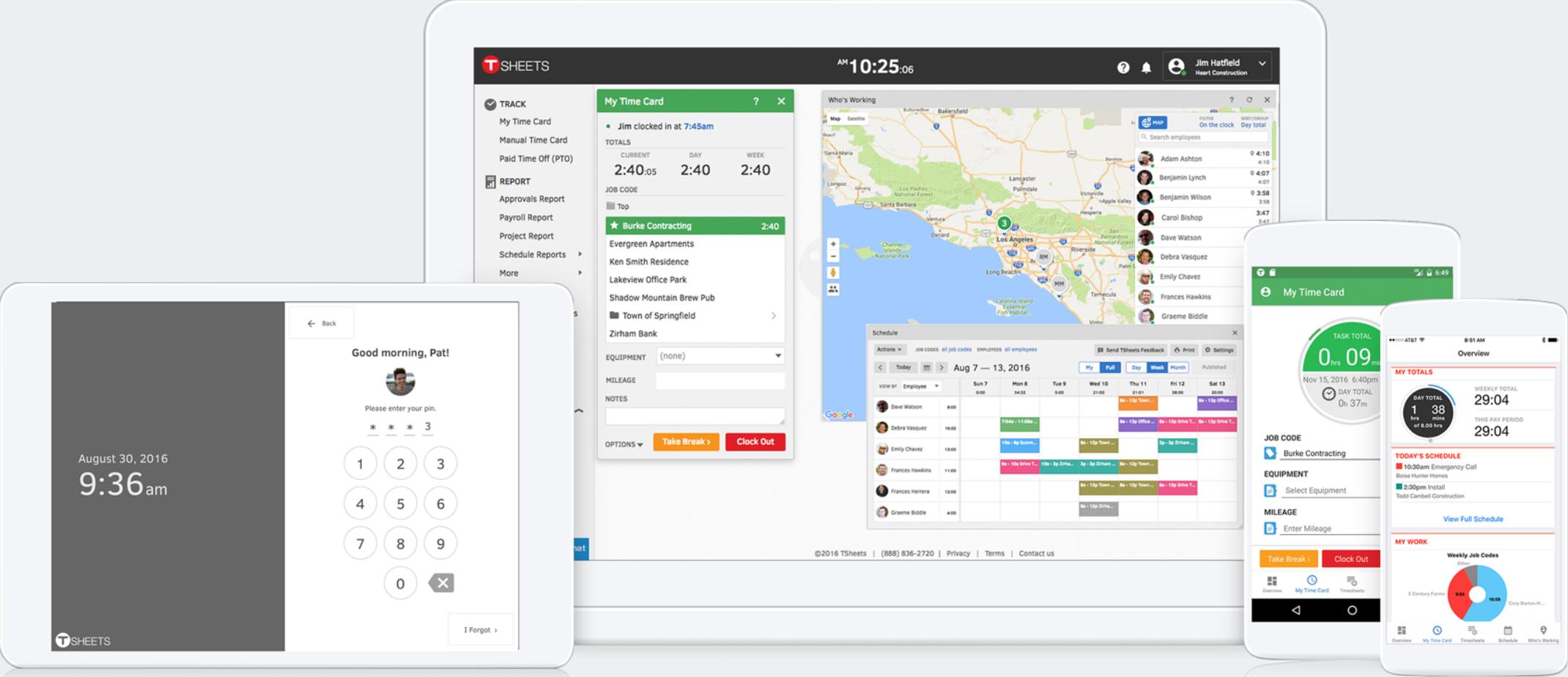
PROADVISOR TIP: Tsheets has THE BEST customer service team! Your account is free after 1 client referral!



Product Demo

TSheets Integrates Seamlessly with QuickBooks Online and Quickbooks Desktop

Employees can track time anywhere, on any device



Integration with QuickBooks Online

“Approve Time” menu shows up in QuickBooks once TSheets is connected

The screenshot shows the QuickBooks Online interface for a practice named "Angie's Accounting". The top navigation bar includes the QuickBooks logo, a search bar, and user profile icons. The left sidebar lists navigation options under "YOUR PRACTICE" (Clients, Team, ProAdvisor, Work, Apps) and "YOUR BOOKS" (Dashboard, Banking, Sales, Expenses, Workers, Reports, Taxes, Accounting). The main dashboard area displays several key metrics:

- Invoices:** \$0.00 UNPAID (LAST 365 DAYS), \$0.00 OVERDUE, \$0.00 NOT DUE YET.
- Expenses:** \$0 LAST MONTH.
- Sales:** \$0 LAST MONTH.
- Payments:** \$0.00 PAID (LAST 30 DAYS), \$0.00 NOT DEPOSITED, \$0.00 DEPOSITED.

The "Create" menu is open, showing a grid of transaction types. The "Approve Time" option is highlighted with a "NEW" badge. Other options include Customers (Invoice, Receive Payment, Estimate, Credit Memo, Sales Receipt, Refund Receipt, Delayed Credit, Delayed Charge), Vendors (Expense, Check, Bill, Pay Bills, Purchase Order, Vendor Credit, Credit Card Credit, Print Checks), Employees (Payroll, Single Time Activity, Weekly Timesheet), and Other (Bank Deposit, Transfer, Journal Entry, Statement, Inventory Qty Adjustment). A "Show less" link is visible at the bottom of the menu.

Integration with QuickBooks Online

Employee time automatically flows into QuickBooks once accounts are connected.

Approve Time ×

By week ▼ 07/24/2016 to 07/30/2016 ▼

Employees **7** Total Hours **217.5**

Batch actions ▼

Timesheets as of 07/31/2016 9:30 AM from TSheets. [Refresh](#)

	REG	OT	PTO	TOTAL	STATUS	
<input type="checkbox"/>  Luther Braxton	40.00	10.25	0.00	55.50	Not submitted	Approve ▼
<input type="checkbox"/>  Harold Cooper	32.00	0.00	0.00	32.00	Approved	Unapprove
<input type="checkbox"/>  Mark Convington	40.00	9.50	0.00	49.50	Submitted	Approve ▼
<input type="checkbox"/>  Emily Keen	40.00	10.50	0.00	50.50	Submitted	Approve ▼
<input type="checkbox"/>  Elizabeth Platt	27.00	0.00	0.00	40.00	Not Submitted	Approve ▼
<input type="checkbox"/>  Nora Quant	25.00	0.00	0.00	40.00	Approved	Unapprove
<input type="checkbox"/>  Donald Ressler	40.00	0.00	0.00	40.00	Submitted	Approve ▼

[Add timesheet](#) [Accept and close](#) ▼

Integration with QuickBooks Online

Admins can easily review, edit and approve employee time right inside QuickBooks. . Timesheet details also flow into QBO, saving precious time.

Approve Time ✕

By week Employees **7** Total Hours **217.5**

Batch actions

Timesheets as of 07/31/2016 9:30 AM from TSheets. [Refresh](#)

<input type="checkbox"/>		Luther Braxton	REG	OT	PTO	TOTAL	STATUS	
			40.00	10.25	0.00	55.50	Not submitted	Approve ▾
<input type="checkbox"/>		Harold Cooper	REG	OT	PTO	TOTAL	STATUS	
			32.00	0.00	0.00	32.00	Approved	Unapprove
<input type="checkbox"/>		Mark Convington	REG	OT	PTO	TOTAL	STATUS	
			40.00	9.50	0.00	49.50	Submitted	Approve ▾

DATE	IN	OUT	HOURS	CUSTOMER	SERVICE ITEM	BILLABLE	CLASS
07/24/2016	7:00 AM	12:00 PM	5	Jack O'Ben	Customer Facing	Yes	ABC
07/24/2016	1:00 PM	5:00 AM	15.00	Landscape Den Inc	Internal	Yes	ABC
07/25/2016	7:30 AM	11:30 AM	4.5	Landscape Den Inc	Customer Facing	No	YBC
07/25/2016	11:30 AM	12:30 PM	1	Jack O'Ben	Internal	No	YBC
07/25/2016	12:30 PM	5:30 PM	4.5	Jack O'Ben	Customer Facing	No	ABC



Need to Know

- Cloud payroll software that integrates with Tsheets & QBO
- Direct deposit, PD7A, T4 & ROE filing, WCB/WSIB remittance & employee / contractor portal

Best Fit

- Any small business up to 50 employees
- Separate access from QBO is needed

Price

- Partner program:
 - \$15 base + \$1.50 per EE (1-25 clients)
 - \$12 base + \$1.25 per EE (26+ clients)

Onboarding

- Online, self-guided
- Onboarding specialist available as needed

Tech Support

- On-site chat
- In-app support
- Tech & payroll expertise
- Email
- Phone

PROADVISOR TIP: Plan payroll migration at least 1 month ahead. Best time to transition is in time for January payroll.



Product Demo

<https://www.youtube.com/watch?v=KratSMX6Kd8&t=640s>



COMPANY

EMPLOYEES

BANKING

PAYROLL

REPORTS

Jennie's Cupcakes



Toggle between
companies

COMPANY INFO

DEDUCTION TYPES

INCOME TYPES

PAYGROUPS

COMPANY HOLIDAYS

MORE

COMPANY INFO

This is really where we get properly introduced - tell us everything about your company!

BUSINESS CONTACT

* Legal Company Name

Jennie's Cupcakes

Doing Business As (DBA) Company Name ?

* Contact Email

* Phone Number

* Address 1 ?

PAYROLL DETAILS

* Employee location

Canada

CRA Number ?

123456789RP0001

Revenu Quebec Number ?

Revenu Quebec Employer HSF Rate ?

* Remittance Schedule ?

Non-Accelerated



Jennie's Cupcakes



- COMPANY
- EMPLOYEES
- BANKING
- PAYROLL
- REPORTS**

PAYROLL REGISTER

POSTING JOURNAL

RECEIVER GENERAL

PAYSTUBS

≡ MORE

SHARE REPORTS

Paygroup

Payroll End Cycle Date

Jennie's Cupcakes Payroll Register
 Paygroup: CA - Bi-weekly
 Pay Cycle Ending: Nov 04 2018
 Check Date: Apr 05 2019
 Report Ran: Apr 05 2019 03:14 PM

- DEPOSIT SUMMARY
- REMITTANCE REPORT
- T4 FILES
- RL1 FILES
- PAYROLL INVOICES
- WORKERS COMP
- ROE FILES
- REPORTS LIBRARY
- PAYROLL HISTORY

ID	1006	Name	King, Allison			
Description			CUR HRS	CUR AMT	YTD HRS	YTD AMT
Regular Pay			80.00	2307.69	80.00	2307.69
Earnings Totals			80.00	2307.69	80.00	2307.69
			ER AMT	EE AMT	YTD ER AMT	YTD EE AMT
Fed Employee EI				37.38		37.38
Fed Employee CPP/QPP				110.83		110.83



Dashboard



My Info



Work Info



Bank Info

WELCOME TO YOUR PERSONAL DASHBOARD - YOUR OWN LITTLE SLICE OF PAYROLL GOODNESS!

Manage and view all your payroll information and paystubs anytime day or night.

PAYROLL CALENDAR

April						
Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

Recent Paydate **3/15/19** Next paydate **4/17/19**

T4 / T4A

View and Download your T4/T4A

Year End 2018 T4 Not Yet Available

Year End 2017 T4

[VIEW »](#)

T4 Instructions

[VIEW »](#)

PAYROLL HISTORY

[Switch to French version](#)

Pay #	Paydate	Amount
15	12/27/2018	DETAILS »
14	11/02/2018	DETAILS »
13	11/01/2018	DETAILS »


Jennie's Cupcakes 

COMPANY EMPLOYEES BANKING PAYROLL REPORTS



 Paygroup
  Paydates
  Hours
  Salary
  Process
  Confirm

CYCLE END: 11/18/2018, PAY DATE: 04/19/2019

EMPLOYEES PAID: 1

Employee	Income	Taxes	Deductions	Net	Direct Dep	Details
King, Allison	\$2,327.69	\$567.74	\$0.00	\$1,759.95		VIEW
TOTALS:	\$2,327.69	\$567.74	\$0.00	\$1,759.95		VIEW ALL

I confirm that I have reviewed the details for this payroll, the hours, earnings and deductions for all employees. All numbers have been verified and are ready for final processing.

CONFIRM FIRST

Your Customers & Suppliers



Ploto

- Collections, payments & government remittances



Receipt Bank

- Electronic file cabinet

ploto

Need to Know

- Collects customer payments & submits payments to suppliers
- Cross boarder payments
- Option to pre-fund to decrease processing time

Best Fit

- Small business that collects recurring payments from customers
- Tax payments without online banking access
- Requires 2+ approvers

Price

- \$16/month unlimited if firm is billed
- Starts at \$1/transaction if client billed

Onboarding

- Website has loads of articles
- Contact tech support to setup training

Tech Support

- Phone support
- Email

PROADVISOR TIP: I love this option for remitting government payments on behalf of my clients.



Product Demo

ploto Dashboard Payables Receivables **Contacts** Bank Support Young Sun Enterprises Inc

Let's add some contacts.

To get started, let us know how you'd like to add your contacts.

Import Contacts from Accounting Software 

Add Single Contact 

Mass Import Contacts 

ploto Dashboard Payables **Receivables** Contacts Bank Support Young Sun Enterprises Inc

Request Payment

Memo*

Amount*

Deposit To*

Debit Date Request From

[+ Add another person](#)

Recurring Payment Plan

Do you want to request payments on regular basis?

Use Pre-Authorized Debit Agreement?

If your contact accepts this request for a pre-authorized debit, they can be debited by you automatically without approving each payment.

Enable Credit Cards?

Let clients pay your invoice instantly with a credit card.

ploto Dashboard Payables

Y Young Sun

- Set Up Payments
- Approve Payments
- Pending Payments
- Completed Payments

Ploto Instant [Ⓢ]
Balance
0.00 CAD

Add Funds

ploto Dashboard Payables Receivables Contacts Bank Support Young Sun Enterprises Inc

Let's make some payments.

To get started, let us know who you'd like to pay.

- Import Bills from Accounting Software 
- Manually Enter Payment Details 
- CRA Tax Payments 



Need to Know

- Extracts information from receipts
- Excellent OCR!
- Use for electronic storage of any docs
- Auto-publish option

Best Fit

- Anyone who loses their receipts
- Paperless practice
- Mobile app

Price

- 3 Platforms (Extract, Streamline, Optimize)
- Partner Programme
- Add-ons for client communication, advanced extraction & expense management

Onboarding

- Dedicated account manager
- Webinars
- Client onboarding

Tech Support

- Chat
- Challenging to talk to a live person

PROADVISOR TIP: Onboard your firm first & then train your clients.



Product Demo

	Inbox	Expense Reports	Suppliers	Bank	+ Add Items	▼
Inbox 27 Not Ready for Export 12 Ready for Export 15 Archive 974						
 Publish  Add to expense report  Download  Tools  Delete						
<input type="checkbox"/>		USER	TYPE	DATE	SUPPLIER	TOTAL
<input type="checkbox"/>	  NEW	Tanis Young	Receipt	24-Apr-19	Canada Post	CAD 82.51
<input type="checkbox"/>	  NEW	Tanis Young	Receipt	24-Apr-19	Sobeys Okotoks	CAD 19.53
<input type="checkbox"/>	  NEW	Tanis Young	Receipt	23-Apr-19	Dollarama	CAD 9.45
<input type="checkbox"/>	  NEW	Tanis Young	Receipt	23-Apr-19	Restaurant	CAD 32.74

Inbox Expense Reports Suppliers Bank **+ Add Items** ▾

Upload E-mail Apps PayPal Dropbox Invoice Fetch

Add Items by Upload

Single item files and ZIP files Multiple item PDFs

Owner * ▾


drag and drop your items here

- or - [Click here to select files](#)

- By selecting this option you are uploading files (e.g PDFs or JPGs) that represent one item each.
- Or you are uploading a ZIP file containing multiple files (e.g PDFs or JPGs) that represent one item each.

Supported files: JPG, PNG, GIF, BMP, TIFF, PDF, HTML, DOC or .zip files with images.
Filesize limits: 6MB for images; 100MB for ZIP archives.
We only support: PDF files with up to 50 pages.





Inbox

Expense Reports

Suppliers

Bank

+ Add Items



Inbox 3/27



CAD 9.45 at Dollarama on the 23rd Apr



Not Ready for Export 12

Ready for Export 15

Archive 974



Publish



Split



Add to expense report



Archive



Flag



Delete



Item Details

Advanced

Messages

Item Details ^

Type

Receipt

Date *

23-Apr-2019

Supplier

Dollarama

+ Set supplier rules

Amounts ^

Currency

CAD - Canada, Dollars

Total amount

9.45

Tax

G

Tax amount

0.45

Net amount

9.00

Payment ^

Paid

Yes

Customer

Project

Category

Description

Bookkeeping

6490 - Office Expenses

TYPE: PURCHASE

Your Business



DryRun

- Cash flow tool



CHATA.AI

- Conversational business intelligence



Need to Know

- Cash flow tool using live data
- Clients love "what-if" scenarios
- Unlimited forecasts
- Consolidation and action reports

Best Fit

- Accounting pros with clients
- Businesses moving through crisis, risk, opportunities and planning
- Allows owner to test scenarios before major decisions are made

Price

- Free trial
- Flexible pricing for clients + Partners
- Wholesale starts at 3 clients
- Retail pricing on site

Onboarding

- Personalized training, onboarding and troubleshooting available with support team
- Webinar series

Tech Support

- Phone support
- Chat support during business hours
- Active development cycle

PROADVISOR TIP: Book a demo & take advantage of the trial period by testing with your own company file. Excel isn't as efficient as you think!



Product Demo


Forecasts partner@dryrun.com Training Log Out

Peralta Industries

CLIENT02@DRYRUN.COM



April 2019

DAILY | WEEKLY | **MONTHLY** | QUARTERLY

Cash Flow Actuals (Near term bills and invoices)

	APRIL 2019	MAY 2019
Month Start	\$491,585	\$591,585
Recurring	-\$100,217	-\$100,217
Bills	-\$33,840	-\$40,000
Invoices	\$241,128	\$161,128

ADD ITEM

BIG COMPANY

1653 \$40,000 ▲

BRITISH MOTO
CONVERTED FROM GBP

1657 \$52,800 ▲

EXCEPTIONAL INC.

1669 \$35,000 ●

FENDER LTD.

1670 \$75,000 ●

FLOYD INDUSTRIAL
CONVERTED FROM USD

ADD ITEM

ATLANTIC INC

1674 \$4,250 ●

AVERO INC.

1650 \$25,000 ●

BLIZZARD INC.

1654 \$45,000 ●

CANADA INC.

1658 \$55,000 ●

CONSTANT STUDIOS

1662 \$35,000 ●

What's due this week:

8 Invoices: \$299,250 OVERDUE

1. Drake Studios \$30,000 - 1664 Due Feb 26 -45 days
2. Dustin Industries \$45,000 - 1667 Due Feb 27 -44 days
3. Clash Media \$45,000 - 1660 Due Mar 17 -26 days
4. Epic Media \$55,000 - 1668 Due Mar 21 -22 days
5. Atlantic Inc \$4,250 - 1666 Due Mar 31 -12 days

2 Invoices: \$35,000 DUE

1. Connor Inc. \$25,000 - 1661 Due Apr 15 3 days
2. Floyd Industrial \$10,000 - 1671 Due Apr 16 4 days

15 Bills: \$163,441 OVERDUE

1. Office Rental Inc. \$1,500 - Bill: Mar 03 Due Mar 03 -405 days
2. Axel Industrial \$3,410 - INV 122-222 Due Mar 29 -379 days
3. Office Rental Inc. \$1,500 - Bill: Mar 31 Due Mar 31 -377 days
4. Office Rental Inc. \$1,500 - Bill: May 01 Due May 01 -346 days
5. March Studios \$741 - Bill: May 29 Due May 29 -318 days

2 Bills: \$30,950 DUE

1. Dartmouth Industries \$17,500 - Bill: Apr 13 Due Apr 13 1 day
2. Epic AV \$13,450 - Bill: Apr 19 Due Apr 19 7 days

Scenarios Copy ALL to Clipboard

- ▲ Cash Flow Actuals (Near term bills and invoices)
- ▲ Sales Projections (Longer term revenue prediction)

August 2019

MONTH END | **TOTAL**

	AUGUST 2019	SEPTEMBER 2019
Month Start	\$308,145	\$200,928
Recurring	-\$107,217	-\$111,717
Bills	\$0	\$0
Invoices	\$0	\$0

ADD ITEM

No Items to Display

September 2019

MONTH END | **TOTAL**

	SEPTEMBER 2019
Month Start	\$200,928
Recurring	-\$111,717
Bills	\$0
Invoices	\$0

ADD ITEM

No Items to Display





Cash Flow Actuals (Near term bills and invoices) ⚡

APRIL	2019	MAY	2019	JUNE	2019	JULY	2019	AUGUST	2019	SEPTEMBER	2019
Month Start	\$491,585	Month Start	\$598,656	Month Start	\$606,189	Month Start	\$457,372	Month Start	\$308,145	Month Start	\$200,928
Total	\$107,071	Total	\$7,533	Total	-\$148,817	Total	-\$149,227	Total	-\$107,217	Total	-\$111,717
Month End	\$598,656	Month End	\$606,189	Month End	\$457,372	Month End	\$308,145	Month End	\$200,928	Month End	\$89,211

Sales Projections (Longer term revenue prediction) ⚡

APRIL	2019	MAY	2019	JUNE	2019	JULY	2019	AUGUST	2019	SEPTEMBER	2019
Month Start	\$3,320,260	Month Start	\$3,549,560	Month Start	\$3,836,160	Month Start	\$3,852,020	Month Start	\$3,852,020	Month Start	\$3,929,120
Total	\$229,300	Total	\$286,600	Total	\$15,860	Total	\$0	Total	\$77,100	Total	\$4,500
Month End	\$3,549,560	Month End	\$3,836,160	Month End	\$3,852,020	Month End	\$3,852,020	Month End	\$3,929,120	Month End	\$3,933,620

Consolidated ⚡

[RECONSOLIDATE](#)

APRIL	2019	MAY	2019	JUNE	2019	JULY	2019	AUGUST	2019	SEPTEMBER	2019
Month Start	\$3,811,845	Month Start	\$4,481,916	Month Start	\$5,241,449	Month Start	\$5,115,234	Month Start	\$4,966,007	Month Start	\$5,115,790
Total	\$670,071	Total	\$759,533	Total	-\$126,215	Total	-\$149,227	Total	\$149,783	Total	-\$66,717
Month End	\$4,481,916	Month End	\$5,241,449	Month End	\$5,115,234	Month End	\$4,966,007	Month End	\$5,115,790	Month End	\$5,049,073

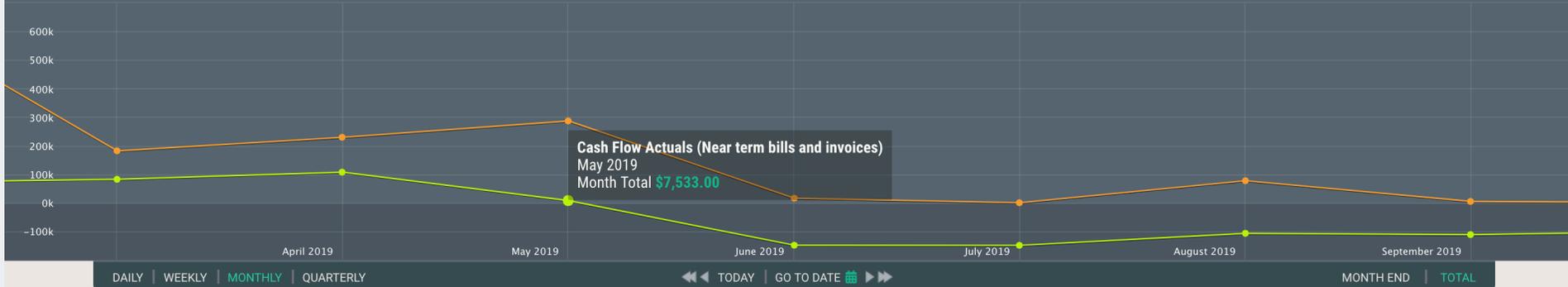
[+](#) New Scenario



Peralta Industries

CLIENT02@DRYRUN.COM

Last Update: In Last Hour REFRESH



Cash Flow Actuals (Near term bills and invoices)

APRIL	2019	MAY	2019	JUNE	2019	JULY	2019	AUGUST	2019	SEPTEMBER	2019
Month Start	\$491,585	Month Start	\$598,656	Month Start	\$606,189	Month Start	\$457,372	Month Start	\$308,145	Month Start	\$200,928
Total	\$107,071	Total	\$7,533	Total	-\$148,817	Total	-\$149,227	Total	-\$107,217	Total	-\$111,717
Month End	\$598,656	Month End	\$606,189	Month End	\$457,372	Month End	\$308,145	Month End	\$200,928	Month End	\$89,211

Sales Projections (Longer term revenue prediction)

APRIL	2019	MAY	2019	JUNE	2019	JULY	2019	AUGUST	2019	SEPTEMBER	2019
Month Start	\$3,320,260	Month Start	\$3,549,560	Month Start	\$3,836,160	Month Start	\$3,852,020	Month Start	\$3,852,020	Month Start	\$3,929,120
Recurring	\$0	Recurring	\$0	Recurring	\$0	Recurring	\$0	Recurring	\$0	Recurring	\$0
Costs	\$0	Costs	\$0	Costs	\$0	Costs	\$0	Costs	\$0	Costs	\$0
Sales	\$229,300	Sales	\$286,600	Sales	\$15,860	Sales	\$0	Sales	\$77,100	Sales	\$4,500
+ ADD ITEM WEB DEVELOPMENT % Grant Media deal \$33,000 50 Ballast Ltd. deal \$178,000 50 Ballast Ltd. deal \$178,000 50		+ ADD ITEM WEB DEVELOPMENT % Cyline Ltd deal \$33,000 10 AdEquality Ltd deal \$235,000 50 AdEquality Ltd deal \$235,000 50		+ ADD ITEM WEB DEVELOPMENT % test deal \$1 10 test deal \$1 10 Ballast Ltd. deal \$6,600 10		+ ADD ITEM No Items to Display		+ ADD ITEM WEB DEVELOPMENT % AdEquality Ltd deal \$257,000 30 \$257,000 \$77,100		+ ADD ITEM WEB DEVELOPMENT % Ascentis deal \$45,000 10 \$45,000 \$4,500	





Peralta Industries

CLIENT02@DRYRUN.COM

Last Update: In Last Hour REFRESH



Cash Flow Actuals (Near term bills and invoices)

APRIL 2019		MAY 2019		JUNE 2019		JULY 2019		AUGUST 2019		SEPTEMBER 2019	
Month Start	\$491,585	Month Start	\$598,656	Month Start	\$606,189	Month Start	\$457,372	Month Start	\$308,145	Month Start	\$200,928
Recurring	-\$100,217	Recurring	-\$107,217	Recurring	-\$111,717	Recurring	-\$132,727	Recurring	-\$107,217	Recurring	-\$111,717
IT/COMMUNICATIONS		IT/COMMUNICATIONS		IT/COMMUNICATIONS		IT/COMMUNICATIONS		IT/COMMUNICATIONS		IT/COMMUNICATIONS	
VOIP Toll Free Number	-\$55										
Test Server	-\$560										
Video Conferencing	-\$25										
Online Chat Service	-\$130										
Email Host	-\$60										
Web Host	-\$250										
Office Phone	-\$490										
Mobile Phones	-\$734										
Total	-\$2,304										
UTILITIES		UTILITIES		UTILITIES		UTILITIES		UTILITIES		UTILITIES	
Power	-\$225										
Water/Sewage	-\$165										



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Need to Know

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- Ask real questions, get immediate answers
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Best Fit

- Forward thinking pro advisors to move towards business advisory
- Clients who are seeking actionable insight & fast answers

Price

- Free 30 day premium trial
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- Bulk pricing available

Onboarding

- Personalized onboarding session customized to you
- Self-serve learning on their website

Tech Support

- Live in-app chat
- Email, Twitter & Slack

PROADIVSOR TIP: You don't know what you don't know until you ask your data!

CHATA.AI

Product Demo

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Click on a query result to drill down and instantly unlock deeper insights

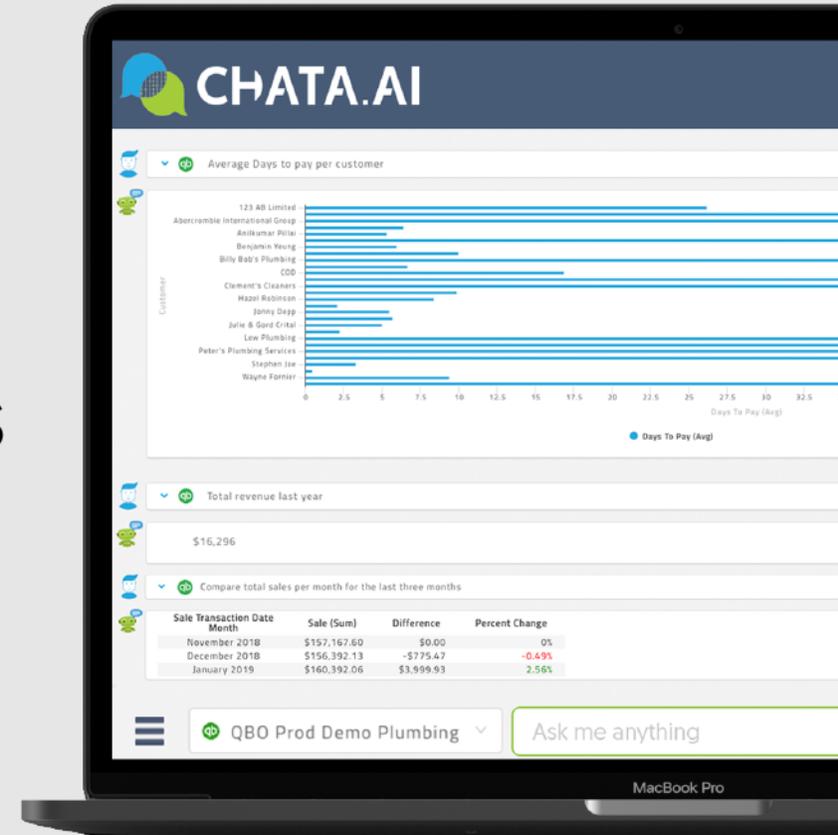




Mobile app available on
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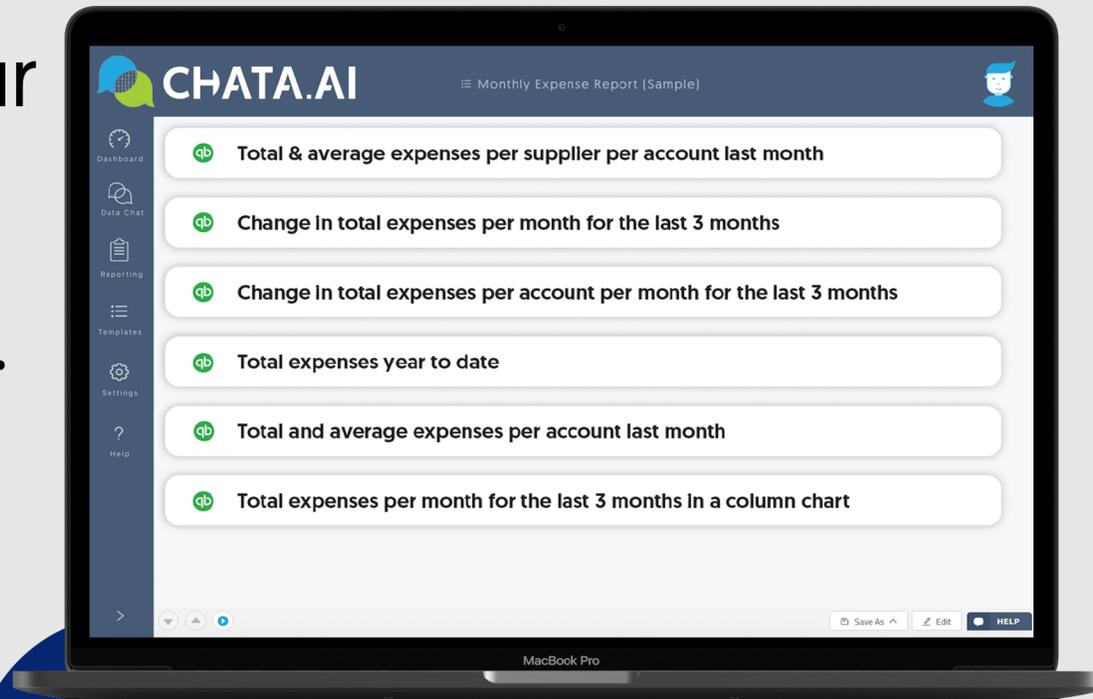
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Key Learnings

Key Apps for Optimizing Your Practice

- Take advantage of the speaking with app partners at the tradeshow & conference only deals
- Commit to learning a new app every quarter
- Implement in your practice before onboarding client



You'll never get bored when you try something new. There's really no limit to what you can do.

- Dr. Seuss

Please complete the session survey online:

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Questions?

The background is a vibrant green gradient, transitioning from a lighter shade on the left to a darker shade on the right. Overlaid on this are several abstract, rounded shapes in various shades of green, creating a layered, modern aesthetic.

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